RENTWORKS4 FEATURES & REPORTS

Loaded with time-saving features and reports, RentWorks4 was designed with direct input from auto rental operators like you. We understand where you're coming from and where you want to go! And RentWorks4 will help you get there by providing tools that will streamline your operation and increase your bottom line. In today's highly competitive economy, why be satisfied with merely staying in the race? With RentWorks4, you'll own the road!

KEY FEATURES

RentWorks4 is packed with so many features we can't possibly list them all, but here are some key reasons to select the #1 auto rental management software available:

- Unlimited rate types, calculations, and quotes:
- Hourly, daily, weekly, monthly, long term
- Insurance replacement/calendar day rates
- Corporate customer rates
- Seasonal rates Bundled rates
- Time slot rates
- Calendar day rates
- Rate blackouts
- User-defined rate periods Rate yield management tools
- Creates renter and customer file collects and stores all relevant information about customers including name, address, phone, company name, car type, coverages and email address
- Insures accurate calculation of rental charges
- Allows you to void rental agreements
- Handles multiple fuel types, including pre-paid gas
- Enforces policies for excess mileage, late charges beyond user-defined grace periods, fuel charges. and excess charges for clean-up and damages
- Calculates sales tax, city taxes, airport and state/province surcharges
- Closes and prints accurate laser-generated rental
- Laser forms can be emailed
- Checks vehicle availability and pricing for walk-ups
- Allows you to define Rate Rules to determine deposit requirements, pick-up day, min/max number of days
- Handles tax-exempt rentals
- Prints multiple rental forms (hundreds to choose from!) Credit card authorization and settlement module
- User-defined minimum age and underage drivers
- Unlimited notes for each reservation, contract, vehicle, renter, or local company
- System can automatically issue rental agreement
- Captures lost and found items
- Translation table available so screens can be displayed in other languages Provides menu level and field level security
- Process one-way rentals and split revenue with
- user-defined matrices Tracks non-revenue movement of vehicles and prints
- non-revenue tickets Allows for sale of miscellaneous items (such as boxes, maps, etc.) that are not attached to a rental agreement
- Comprehensive audit trail of contract changes from initiation through posting
- Allows for Optional Equipment to be inventoried, rented and tracked

Corporate Customer Processing:

- Stores corporate profile accessible by company name, number or authorized drivers
- Stores Accounts Receivable customer number
- Allows you to assign specific rates to corporate accounts

- Insurance Replacement:

 Allows multiple split billing among insurance and direct bill customers
- Captures and tracks extensions
- Stores insurance claims information, including claim #. adjuster and rate allowed

LoanerTrack:

- Process service loaner agreements in one easy screen Stores dealership service rental information, including
- service order #. service advisor and rate allowed

RESERVATIONS

- ResPlanner can assign vehicles to reservations Print or email reservation confirmations and auotes
- Reservation links to franchise systems
- No-show processing
- **FLEET OPERATIONS & MAINTENANCE**
- Stores detailed vehicle information, such as key codes. depreciation, optional equipment, as well as images Look-up button gives you the ability to find a vehicle by
- Unit #. License # or VIN Maintains repair orders along with labor and parts costs
- Allows you to set up recurring maintenance procedures
- Retains full service history by vehicle
- Provides detailed transaction history by vehicle

Projected Availability Forecasting: • Analyzes availability on an hourly basis

Allows you to include forecasted fleet acquisitions and

- Parking/Toll Violation Management:

 Identifies responsible renter based on vehicle license, violation date and time
- Exports rental information to a form letter • Interfaces with parking ticket and toll management
- Location Performance Report systems such as HTA. VMS. and Rent-a-Toll.

Cash Drawer Reconciliation:

- Links cash drawer to a terminal or counter agent • Stores starting balance for a drawer
- Maintains running starting/ending cash balances by shift
- Allows for petty cash items • Supports cash drops and balance outs

Key Interfaces:

- Microsoft Excel®: Several RentWorks reports can be downloaded into an Excel spreadsheet, giving you the opportunity to analyze important data and to create charts and graphs.
- Microsoft Word®: Allows you to perform customer mailing label merge
- Cyberquery®: Create queries and generate
- Accounting Interfaces: QuickBooks[™], MAS90/200[®] Great Plains, Peachtree, ADP, Reynolds, and Auto/Mate

INQUIRIES & REPORTS

In addition to the following reports, you can custom design your own reports to meet the specific needs of your business.

- Cash Drawer Inquiry Contract Inquiry

- Contract & Reservation Audit
- Credit Card Inquiry
- Due Back Inquiry
- Extension Inquiry
- Rates & Availability Inquiry Reservation Inquiry
- Source Referrals Inquiry • Fleet Inquiries: By Date/Time/License, By Status, Foreign Vehicles, Maintenance Due, Repair Orders, Ready Lines, Transactions, Vehicle Problems

- Additions Report
- Depreciation Report
- Payment Processing Report
 Sales Report Contract Revenue by Vehicle Report
- Profit/Loss by Vehicle Report
- License Expirations Report Maintenance Alerts Report
- Maintenance Due Report
- Problems Report Repair Order Report
- Fleet Due Back Report Fleet Overdue Report
- Fleet Status Report Fleet Summary Report
- Fleet Financials and Statistics Report
- Incoming/Outgoing Units Report
 Net Available Vehicles Report
- Projected Utilization Report Transactions Report

MANAGEMENT REPORTS

- Accounts Receivable Report
- Accrual Report Booked Revenue Entries Report
- Deposits Report Payments Report Daily Transaction Report
- Daily Location Summary Report
- Revenue Management Report
- Revenue Report
 Tour Revenue Report • Year-To-Year Revenue Report
- Commissions Report Corporate Rentals Report Customer Report
 Reasons Report
- 35-Day Roll Report Reservation Source of Business Report
- Source of Business Report • Taxes and Fees Report • Tax Exempt Report
- Cash Drawer Report Daily Cash Report Daily Business Report
- Draft Capture Report • Contract Receipts Report
- Invoice Report Statement Report
- Extension Report Lost and Found Report
- Detailed Reservation Report
- No-Show Processing Report Reservation Report
- **EXCEPTION REPORTS** Additional Deposits Report
- Contract Discrepancy Report Contract Report
 Missing Miles Report
- Payment & Deposit Exception Report • Rate Exception Report • Turndown Report

66 Bluebird software has been installed at all the Dollar Thrifty UK Car Rental locations – over 100 of them – since 2005. We find it to be a very stable system, easy to train, straightforward to integrate with other systems, and excellent at managing our rental sales and vehicle fleet.

> Alison Chadwick Director, Fleet Operations Scot Group Ltd t/a Dollar Thrifty Car Rental High Wycombe, England



BLUEBIRD® **AUTO RENTAL CYSTEMS**

The Global Value Leader in Car Rental Software

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in Car Rental Software

RentWorks4

Own The Road



RentWorks4.

All the tools you need to run every aspect of your business...from the front counter to the back office.



Since 1982, Bluebird has been providing innovative computer systems to the auto rental industry. Now we are proud to offer our latest leading-edge software product, **RentWorks4**. Designed for easy installation and use in your Windows or Mac environment, RentWorks4 is the most powerful vehicle rental software in the industry.

RentWorks4 is compatible with a wide range of operating systems. The software can be configured with the latest mobile devices, as well as hand-held terminals, signature pads and driver's license scanners. RentWorks4 can be easily installed on your office PC, local or wide

We have grown to 34 locations with over 4,000 vehicles in the fleet. Our Bluebird computer system has provided a flexible, in-depth solution every step of the way. And by anticipating our future needs, the team at Bluebird is providing superior technology for our growth in the 21st century.

> Frank Colonna, President Triangle Rent A Car, Raleigh, NC

> > RentWorks

Pickup / Delivery

Physical Inventory

Fleet Status

area network. It can also be accessed using any popular web browser over the Internet, whether hosted at a professionally managed high-tech data center, or at your own location.

With installations worldwide, RentWorks4 has proved to be well suited for any size rental operation. Whether it's a fleet of 10 or 20,000 vehicles, the result is the same – increased profitability due to business management controls built right into the software. RentWorks4 is easy to learn, easy to use and highly scalable, so your business will never outgrow the software. Whenever you are ready to expand, we'll provide you with the cost-effective upgrades you need to keep your system current and affordable.

of your fleet, RentWorks4 gives you an up-tothe-minute, complete accounting of each vehicle. You'll know where it is, how often it's being rented, scheduled maintenance and

repair work, and the book value of the vehicle.

THE FEATURES YOU NEED

specifications of today's vehicle rental

RentWorks4 is designed to meet the demanding

companies. Accurate rental contracts printed

Our intuitive Daily Business Report allows you

Reservations can be downloaded and processed

RentWorks4 features a full-screen interface.

true multi-tasking (open two or more programs

on laser forms eliminate calculation errors.

to balance the day's business at a glance.

automatically from your website or your

at the same time), report scheduling, a

graphical dashboard that shows your key

business indicators, fast, easy-to-use rental

tracking, plus interfaces to accounting and

fingertips, you will be able to work more

RentWorks4 tracks the status of all your

vehicles, so you know where your cars, trucks

and vans are at all times. Regardless of the size

productively, reducing paperwork to a bare

dealership systems – it's all in there!

minimum and maximizing profits.

BETTER FLEET MANAGEMENT

screens, credit card processing, accident claim

With dozens of powerful features at your

corporate office.

Statistical and financial reports help vou run vour business more effectively. RentWorks4 provides over 100 reports that allow you to make important management decisions. And with Cyberquery, you can create your own customized reports. You can also download repair orders into an Excel® spreadsheet, create a graph or chart, and get a grip on expenses while improving business processes.

HARNESS THE POWER OF THE WEB

If you do business over the Internet, Bluebird offers powerful solutions that will help you maximize your efforts. RentWorks4 employs the latest cloud technology, so you can safely access your data from anywhere in the world. RentWorks Mobile enables you to check

in vehicles and close contracts, email your customers receipts, and take physical inventory, from any mobile device with a standard web browser. You can even map pick-up and delivery locations.

With Erez, your customers are able to see actual rental car rates and availability, make reservations, and receive a confirmation number – directly from your web site! You can even allow customers to select coverages and items such as child seats. Once the reservations are made, all the information is automatically loaded into your existing RentWorks4 database.

And now there's ErezMobile – all the same great features as Erez – with screens designed for the latest smartphones and tablets!

NetRent is an option that enables you to have 24-hour access to RentWorks4 via the Internet as a service, without having to install the software on your own computer. For a minimal transaction fee, you can enjoy all the benefits of the top-rated software in the auto rental industry, plus Bluebird's unparalleled technical support. We'll even perform nightly backups of your valuable data!

One of our hottest new innovations. RWTexting allows you to send text messages to renters' mobile phones directly from within RentWorks4. You can send anything from reservation reminders to thank you notes, either automatically or manually.

DEDICATION TO CUSTOMER SUPPORT

At Bluebird, we take pride in the way we treat our customers. We don't just sell vou our product and then disappear. We do everything in our power to help your business succeed. To

that end, we offer a variety of ways for you to learn how to get the most out of our software – from monthly classes at our home office to weekly webinars to online tutorials.

Should the need arise, we're always just a phone call away. Dedicated product support analysts are available to answer questions and provide solutions 24 hours a day, 7 days a week. We're committed to providing the best support in the industry!

and a dependable support staff for our rental systems. Bluebirg Auto Rental Systems goes far beyond the industry standard by providing our location with personalized, high-speed, and cost-effective solutions, as well as support to ensure we can make the most of their software and maximize our bottom line. Simply put, Bluebird's software is so dependable that we can focus

our energy on what we do best:

renting cars. ••

46 As an international location, we

demand maximum system uptime

President, Budget Rent a Car Grand Cayman

We also host a biennial Users Conference. which is attended by our customers from all over the world. This informative event allows customers to meet and exchange ideas with fellow users, see new products offered by our vendors, and hear about Bluebird's latest innovations. Attendees are able to provide direct feedback and influence the direction our product development will take. Because when our customers talk, we listen.

FOR TODAY AND TOMORROW

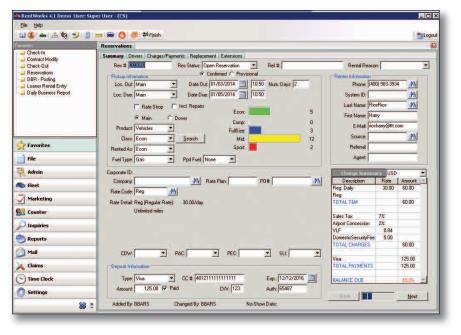
RentWorks4 is the most powerful and adaptable vehicle rental software available today. And it gets better all the time. Our development team is constantly enhancing existing features and adding new ones. But we don't expect you to pay for each upgrade. With our inclusive support agreement, you will receive periodic service packs with new features at no additional charge. More bang for your buck – another reason why Bluebird is the Global Value Leader in car rental software!

Our mission has always been to provide you with products – and a company – you can trust. RentWorks4 will grow with your business and Bluebird will be there to support you every step of the way. On that you can rely!

RentWorks4. All the power you need in one package.

NOW EASIER TO USE THAN EVER

Finally, the solution you've been waiting for! With RentWorks4, you can give your customers fast, efficient service while increasing productivity in all aspects of your business. The sample screens shown represent just a small taste of the myriad of tools you will have at your disposal!



Taking Reservations Is A Breeze!

Use look-up browsers to search your database for repeat renters. Enter a date range, then see how many vehicles (by car class) are available. The Rate Shop feature displays alternative car classes with Estimated T & M Charges, giving your reservation agents the opportunity to make a "sales pitch" and increase your bottom line. All the information you need is right at your fingertips!

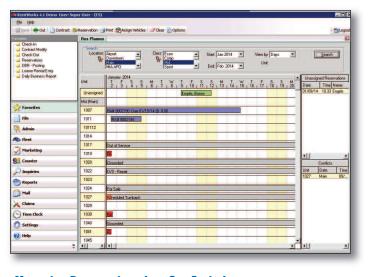
SOUP UP YOUR SYSTEM

We know there's a lot more to running your business than just counter operations. That's why, in addition to the powerful set of features that comes with RentWorks4, we have developed a diverse catalog of add-on modules to help tailor your system to the specific demands of your company. Need a better way to qualify debit card customers? No sweat. Want to automate your park and ride operation? We've got that covered. Accident claim tracking? Absolutely!

The following add-on modules were designed to improve every aspect of your business:

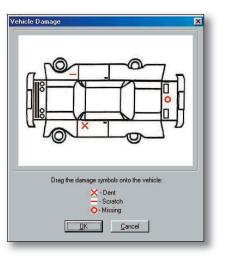
- Dealership Management System (DMS) Interfaces including ADP, Reynolds, and
- Corporate Reservation Link
- RentWorks Mobile
- RWTexting
- TimeHighway Reservation Link
- Credit Card Processina
- Equifax: Credit Check
- ParkMate
- BARSMail: intra-office email
- Print Program Generator

- Accounting Interfaces including QuickBooks, MAS90/200, Great Plains, and Peachtree
- Accident Claims Manager
- JumpDrive by BrightLot: Rental Vehicle Monitoring
- Internet Reservations (Erez and ErezMobile)
- Signature Pads
- Ericom: Browser Access for MACs and iPads
- LoanerTrack
- Insurance Connection
- Khoury Module: Track Employee Revenue
- SnapShell: Driver License Scanner
- TimeClock



Managing Reservations Just Got Easier!

The Reservation Planner allows you to assign vehicles to reservations using a multi-colored chart. The Schedule consists of a list of vehicles for the selected class and the contracts and reservations associated with them. You can view the schedule by Hours, Days, or Weeks. By dragging and moving the reservations, you can assign them to vehicles.



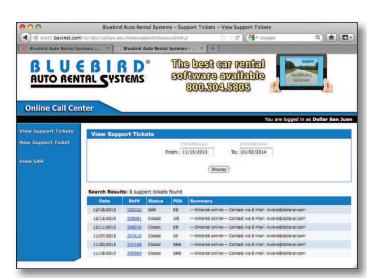
Record Vehicle Damage

Damage to a vehicle can be recorded in the Vehicle Fleet program during Contract Processing. A "flattened" vehicle picture appears in the window, and damage indicators can be dragged-and-dropped onto the picture to mark the damage.



Get A Snapshot Of Your Business

The "dashboard" on our Main Menu screen quickly shows you how your business is doing. Whether it is your Fleet Stats or Res Build, the picture tells the story.



Track Your Support Calls With Our On-Line Call Center

This screen displays Support Tickets for a particular date range. Note that the Reference Number is underlined hypertext. If you click on this link, you will be able to view all the information in Call Details.

66 I have a routine that I go through every morning where I come in and look at the company's current financial status. With our old system, that would take me two to three hours. With the RentWorks system it takes me 15 minutes. It is a big help to have a system that you can rely on to give you accurate information. I can't attribute our profitability entirely to RentWorks but, to be certain, it is a major contributing factor. RentWorks has been a tremendous leap forward for us. ••

> Dave Ward, General Manager Fuller Rentals, Chula Vista, CA