



NetRent

North America
March 2010

1. Bluebird's **RentWorks** Version 4 will run on a **Windows** server located at **OpSource**, an offsite hosting facility, which provides superior:
 - ☞ 24/7 Network Support
 - ☞ Data Security
 - ☞ Internet Access Redundancy
 - ☞ PCI Compliance
 - ☞ Backup Generator
 - ☞ Fire Protection
2. The initial "Getting Started" Fee of **\$995.00** includes:
 - Progress Enterprise Database Server and WebClient License
 - Reference Guide and Counter Operations Documentation
 - *Supported* Rental Agreement Print Program. You can make your own modifications if you use a Bluebird "PPGEN" form using the Print Program Generator. (If a programmer is needed to make any changes, there is an hourly charge of \$110.00.)
 - Additional user licenses can be purchased for **\$495.00** each
3. The **\$0.75** per **opened** rental agreement includes:
 - Access to your data and RentWorks, 24 hours a day, 7 days a week
 - System administration by Bluebird technicians, including backups on normal business days at midnight (at which time your database will be shut down)
 - Hot-line support, M-F, 8am to 8pm, Eastern Time, USA
4. Monthly quantity discounts are available as follows:

0 to 1,000	.75
1,001 to 2,000:	.70
2,001 to 3,000:	.65
3,001 to 4,000:	.60
4,001 to 5,000:	.55
5,001 to 6,000	.50
6,001 to 8,000	.45
8,001 to 10,000	.40
10,000+	.35

Alternatively, you can pay a flat monthly fee, based on the number of contracts opened in a year divided by twelve.

5. OpSource Hosting Fees for NetRent customers are as follows:
 - Initial fee: \$25/user
 - Monthly: \$30/month for the first user plus \$10/month per additional user
6. There is a **minimum** monthly fee of **\$105.00** for a single user system.
7. There is a minimum one-year contract.
8. If there is no activity in a customer's database for 90 days, the database will be removed. To re-install a database, there will be a fee of \$500.

9. Emergency Hot-line support on evenings, weekends, and holidays, is available at the rate of \$75.00 per hour, one-hour minimum.
10. Requirements:
 - i. A PC with:
 1. Windows: XP Professional, Vista Business, or Vista Ultimate
 2. 2GHz CPU or higher
 3. 1GB RAM or higher
 - ii. A printer connected to the client PC. If using dot matrix for printing contracts, use the Okidata 320 Turbo. All reports require a **laser** printer.
 - iii. High-Speed Internet access via an Internet Service Provider (ISP).
11. Training options are:
 - b. A three (3) day class for \$500.00 per person. These are held on a monthly basis in our Dover, New Jersey, headquarters office. You are entitled to two free classes with your initial order. Expenses of attendees not included.
 - c. Onsite for \$650.00 per day plus the expenses (for transportation, lodging, and per diem) of the instructor.
 - d. Phone training at \$75.00 per hour. You are entitled to four hours of phone training with your initial order.
10. Modules such as: Credit Card Processing, Reservation Links, Contract/Marketing Link, Claims Manager, TimeClock, and BARSMailz, and any Report Writer are available for additional up front *and* monthly fees. Credit Card Processing also requires credit card readers for each PC.
11. Interfaces with third party accounting packages (such as QuickBooks and Peachtree) are accomplished by having RentWorks save the import files to a local shared network drive.
12. Vehicle images (from Fleet Maintenance, Contract Processing, or Claims Manager) can be stored on a local shared network drive.
13. All prices are quoted in U.S. Dollars and do not include applicable taxes, fees, or shipping charges.
14. Fees are debited to your company or personal credit card on a monthly basis.
15. Data storage is limited to two years of history or 1GB. Additional disk space can be used for an additional fee of \$25 per month per 100MB.
16. You will have the option to "purchase" the RentWorks software to obtain a perpetual license at the prices in effect at the time you sign a NetRent agreement, less the "Option Credit". The Option Credit is defined as 33% of the portion of total NetRent transaction payments made to Bluebird for the RentWorks software.
17. At any time, your database can be sent to you via FTP.